

## MICHAEL J. CONRAD, JR.

---

### EMPLOYMENT

**Sapper West, Inc., Sacramento, CA** **2010 -- Present**  
**President**

President of an engineering/management consulting and construction services company

- Providing engineering/management consultation and construction services for federal and state agencies and private clients:
  - Federal clients include; USDA Forest Service, Department of Energy, US Army Corps of Engineers, US Air Force, Department of Veterans Affairs
  - State clients include: CA Department of General Services, Sacramento State University, San Francisco State University, CA Department of Corrections and Rehabilitation, CA Department of Water Resources
  - Private clients include: HDR, AECOM, AMEC, Kearns & West, Dahl Taylor & Associates
- A federally certified Service-Disabled, Veteran-Owned Small Business (SDVOSB)
- State of California Disabled Veteran Business Enterprise (DVBE) Supplier ID # 1390180
- State of California Contractor's License #939685, A, B, and C-31

**Michael Baker Jr., Inc., Sacramento, CA** **2007--2010**  
**Office Principal**

Office Principal for new engineering offices established in Sacramento, CA and Reno, NV

- Responsible for the identification and establishment of two water resource based engineering offices in Sacramento, CA and Reno, NV
- Personally interviewed and hired water resource based personnel in Reno and in Sacramento
- Supervised local and national engineering work performed by offices, as well as, identifying and pursuing future engineering opportunities in California and northern Nevada.

**Trusant Technologies, LLC, Columbia, MD** **2006 – 2007**  
**Principal Consultant**

Principal Consultant providing senior program and project management consulting expertise for construction engineering services.

**Representative Project: U.S. Army Corps of Engineers, Baltimore District**

- Provide construction project management support to the Program and Project Manager in the Realty Services Field Office of the Baltimore District.
- Oversee the design and construction of major renovations (\$300M to \$500M) to an industrial office complex leased by a Government agency in San Antonio, Texas. This complex is considered a Department of Defense (DoD) Mission Critical Facility.
- Ensure project schedules and deliverables are on time, within budget, and meet client requirements as outlined in drawings and specifications.

**Representative Project: Department of Defense (DoD), Fort Meade, MD**

- Provide budget management for a DoD program valued at greater than \$150M.

**Office of the Chief, Legislative Liaison (OCLL), Pentagon** **2005 – 2006**  
**Programs Division Chief**

- Responsible for the coordination and communication of relationships between Army staff and the House and Senate Armed Services committees and related staff.
- Supervised a dozen military officers and senior Department of the Army civilians focused on the Army portion of the annual Defense Authorization Bill.
- Represented the Army at congressional meetings, coordinated and provided escort for Congressmen and staff on Army trips, and facilitated dozens of meetings between Congress and the Army Staff.

**Assistant Secretary of the Army (Installations & Environment), Pentagon** **2005 – 2006**  
**Executive Officer**

- Using Army installation and environmental experience provided execution-oriented advice and recommendations to Army policy makers.
- Participated, facilitated, and supported the Army's Base Realignment and Closure (BRAC) 2005 recommendations to DoD.

**U.S. Army Corps of Engineers, Sacramento, CA**

**2001 – 2004**

**Commander/District Engineer**

- Executed an annual \$400M program delivering water resource, military construction, and environmental programs in 6 states.
- Effectively improved organizational climate and morale, resulting in greater employee productivity, satisfaction, and accountability as indicated through annual employee survey.
- Successfully spearheaded District program and project improvement efforts to focus on organizational performance while restoring the District's reputation with important military and local government customers.
- Introduced organizational improvement processes adopted by the entire South Pacific Division and considered for Corps-wide utilization.
- Implemented business model to reduce the District's overhead costs by nearly 25%.

**Iraq Reconstruction Office, U.S. Army Corps of Engineers, Baghdad, Iraq**

**2003**

**Commander**

- Led a unique Corps mission of 33 personnel providing infrastructure support to the U.S. Agency for International Development (USAID) in Iraq.
- Established the office and rapidly performed mission to standard and added value to the Infrastructure team comprised of USAID, Bechtel, and Coalition Provisional Authority.
- Achieved total customer satisfaction and quickly gained trust and confidence of the Iraq Infrastructure team by providing quality service while working with a \$1B contract.
- Executed the mission in a safe and responsible manner – despite the team's lack of deployment experience, all members returned home safely upon tour completion.

**U.S. Army Engineer School, Fort Leonard Wood, MO**

**1998 – 2000**

**Director of Instruction/Training**

Led the Engineer School's Officer Instruction Program, effectively producing hundreds of highly trained engineer warrant officers, lieutenants, captains, and commanders.

**U.S. Army Corps of Engineers, Buffalo, NY**

**1996 – 1998**

**Commander/District Engineer**

- Served as senior engineer for a medium-sized public engineering organization consisting of two military officers and 300 civilian employees executing an annual \$80 million program.
- Established working relationships with members of Congress and state agencies, effectively leading to a record number of new studies.
- Rapidly executed a low-level radioactive clean-up program immediately upon transfer from the Department of Energy – initial annual clean-up accomplishments exceeded those in the previous five years.
- Reduced business costs through budget strategy, leading to a greater than 15% decrease in overhead costs.

**EDUCATION**

*Master of Engineering, Construction Management, University of Florida, Gainesville, FL*

*Master of Science, Strategic Studies, U.S. Army War College, Carlisle, PA*

*Bachelor of Science, U.S. Military Academy, West Point, NY*

**TRAINING**

Contracting Officer's Representative (COR)

Construction Quality Management, US Army Corps of Engineers and Navy Facilities Command Certification

**LICENSES AND CERTIFICATIONS**

Professional Engineer (PE), States of California, Nevada, and Florida

Project Management Professional (PMP)

**SECURITY CLEARANCE**

Top Secret/Sensitive Compartmented Information (TS/SCI) with full scope Polygraph